



# Benefits of Linked Data

*between ACT! by Sage and Sage MAS 90/Sage MAS 200*

## Benefits of Central View for Customer Information

- Though front office (Sales) and back office (Accounting) have different needs they do have certain data in common. Enterprise Accounting Systems Sage MAS 90 / Sage MAS 200 provide a bi-directional link to ACT! by Sage allowing users to synchronize data between the two systems. This synchronization reduces duplicate effort and minimizes data entry errors and eliminates problems associated with dated information.
- After Linking Sage MAS to ACT! by Sage sales staff is able to see accounting data, customers and inventory items instantaneously. Other data available includes:
  - Current orders & inventory
  - Order & invoice history
  - Payments
  - Miscellaneous accounting data (*credit limit, credit hold, ship method, balance due, etc.*)
  - Return inventory items
  - Inventory items sold

### ***Benefits of the link between ACT! and MAS***

- 1. Elimination of duplicated data-entry*
- 2. Up to the minute inventory and order data available to the sales staff*
- 3. Data modifications within ACT! are reflected in MAS*
- 4. Leverage the power of Microsoft Excel to analyze data*
- 5. Provide sales staff with historic order information.*





# Benefits of Linked Data

*between ACT! by Sage and Sage MAS 90/Sage MAS 200*

History Activities Opportunities Documents Addresses Company Info Accounting Links Accounting Data Invoice History Sales Orders Open Invoices Payments Return Orders Item Sales Last Purchase History

Drag a column header here to group by that column.

OpenInvoice													
InvoiceNo	InvoiceDate	TaxSchedule	Comment	JobNo	CustomerPONo	CheckNo	Balance	TaxableAmt	NonTaxableAmt	FreightAmt	SalesTaxAmt	CostOfSalesAmt	CommissionAmt
0000192	5/31/2010	WI				Y	\$606.00	\$0.00	\$572.50	\$33.50	\$0.00	\$280.00	\$45.8
0000170	5/29/2010	WI				789	\$3,786.25	\$0.00	\$4,007.50	\$33.50	\$0.00	\$1,960.00	\$320.6
0100043	5/21/2010	WI				789	\$0.00	\$0.00	\$1,935.25	\$0.00	\$0.00	\$277.50	\$154.8

OpenInvoice>InvoiceHeader

Inv #	Module	Type	InvoiceDate	DueDate	ShipDate	Div#	Cust#	CustomerPONo	Comment	ShipTo	ShipToName	ShipToAddress1	ShipToAddress2	ShipToAddress3	St
0100043	A/R	IN	5/21/2010	6/20/2010		01	AVNET								

InvoiceHeader>InvoiceDetail

Seq#	ItemCode	Description	CommentText	Qty Ship	Qty Ord	Qty B/O	UnitPrice	UnitCost	Comm Amt	U/M	Disc%	Amount	SalesAcctKey	CostOfGr
000000	/200-DA	22" Widget with Hinges		\$10.00	\$0.00	\$0.00	\$88.00	\$25.00	\$0.00	Each	\$0.00	\$880.00	400010000	450100000
000001	/WIDGET	8" x 10" Widgets		\$1.00	\$0.00	\$0.00	\$55.25	\$27.50	\$0.00	Each	\$0.00	\$55.25	400010000	450100000
000002	/MCONTR	Monthly Maintenance...		\$1.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$0.00	Mth	\$0.00	\$1,000.00	400020000	450100000

InvoiceHeader>OpenInvoice

Div#	Cust#	InvoiceNo	Type	InvoiceDate	DueDate	Terms	TaxSchedule	SP #	Comment	JobNo	CustomerPONo	Reference	CheckNo	Balance	TaxableAmt
01	AVNET	0100043	IN	5/21/2010	6/20/2010	01	WI	0200					789	\$0.00	\$0.00

InvoiceHeader>Payments

Div#	Cust#	InvoiceNo	Type	TransDate	PaymentDate	CheckNo	Reference	PaymentType	CardholderName	Expiration YY	Expiration MM	CC Last 4	RMA No	Transaction#
01	AVNET	0100043	IN	5/31/2010	5/31/2010	683245								\$1,000.00

OpenInvoice>InvoiceHeader

Inv #	Module	Type	InvoiceDate	DueDate	ShipDate	Div#	Cust#	CustomerPONo	Comment	ShipTo	ShipToName	ShipToAddress1	ShipToAddress2	ShipToAddress3	St

OpenInvoice

InvoiceNo	InvoiceDate	TaxSchedule	Comment	JobNo	CustomerPONo	CheckNo	Balance	TaxableAmt	NonTaxableAmt	FreightAmt	SalesTaxAmt	CostOfSalesAmt	CommissionAmt
APR0002	4/30/2010		FINANCE CHARGE			789	\$0.00	\$0.00	\$44.12	\$0.00	\$0.00	\$0.00	\$0.00
0000142	3/31/2010	WI				789	\$0.00	\$0.00	\$1,717.50	\$33.50	\$0.00	\$840.00	\$137.4
0000123	2/28/2010	WI				22805	\$0.00	\$0.00	\$572.50	\$22.50	\$0.00	\$280.00	\$45.8
0000102	1/31/2010	WI				99-453	\$0.00	\$0.00	\$572.50	\$22.50	\$0.00	\$280.00	\$45.8

- In addition, the following functionality becomes available from the accounting view within ACT! by Sage
  - Print
  - Export data to Excel
  - Customize the data columns to be viewed
  - Drill down and around
  - Right-click for MAS90 inquiries including Order Entry and Customer Maintenance.
  - Drag and drop grouping and filtering capabilities
  - Memorized customization

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